



FUJITSU AUSTRALIA AND NEW ZEALAND

AT A GLANCE

Company

- Name: Fujitsu Australia Limited
- Location: Sydney, Australia
- Industry: Professional services
- Products and services: Consulting, IT services, software solutions, and managed services
- Revenue: US\$560 million
- Employees: 3,000
- Web site: www.fujitsu.com.au
- Implementation partner: SAP® Consulting

Project Objectives

- Replace legacy applications with financial management and project accounting applications from SAP
- Align business processes across all local Fujitsu offices
- Provide a future-ready platform

Key Challenges

- Supporting several disparate systems
- Reducing manual processes and enabling dynamic reporting
- Consolidating multiple business processes

Solutions and Services

- mySAP™ ERP application, in conjunction with the SAP Best Practices for Professional Services offering
- SAP Solution Manager application management solution
- SAP ASAP Focus methodology
- SAP Safeguarding services

Why SAP Solutions and Services

- Single, integrated platform, both broad and deep in functionality, to enable future growth
- Proven experience and tools to accelerate implementation
- Opportunity to work with SAP in a blended team approach, learning SAP methodologies for supporting best practices for future projects

Implementation Highlights

- Completed in 9 months for use by 2,600 end users
- Achieved a 40% savings in time and cost compared to a standard implementation

Key Benefits

- Reduced operational costs and increased efficiency markedly
- Improved adaptability to market changes
- Aligned business units strategically
- Provided unified view of customers and suppliers

A full-service provider of consulting, information technology, and communications solutions, Fujitsu Australia Limited – parent company of Fujitsu Australia and New Zealand – enlisted SAP® Consulting to help consolidate legacy applications into a single enterprise resource planning solution. The companies also utilized SAP Best Practices offerings to align their business processes and lower their total cost of ownership.

“After struggling with multiple systems and processes for years, we have a single, standardized platform to manage all our businesses in Australia and New Zealand. We can now measure performance in each business unit and geography, as well as by customer and offering.”

Brian Murphy
Executive General Manager of
Business Improvement
Fujitsu Australia Limited

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