

SAP Best Practices for Chemicals



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| Company | CABB GmbH |
| Location | Sulzbach, Germany |
| Industry | Chemicals |
| Products and Services | Monochloroacetic acid and chlorinated intermediates |
| Revenue | €150 million |
| Employees | 300 |
| Web Site | www.cabb-chemicals.com |
| SAP® Solutions and Services | SAP® Best Practices for Chemicals offering; SAP ERP application; SAP Recipe Management application |

“We picked SAP Best Practices for Chemicals because, as a smaller, independent company, it was the best solution for a rapid implementation.”

Theo Geeroms
Chief Financial Officer
CABB GmbH

Challenges and Opportunities

- Lack of IT infrastructure and support for administrative, financial accounting, legal, and HR processes
- 12-month deadline for establishing new infrastructure after carve out from parent company

Objectives

- Rapidly install IT solution with built-in industry functionality
- Use preconfigured best practices for chemical companies to satisfy company needs

Implementation Highlight

Fast 4-month rollout



Why SAP

- Built-in chemical industry best practices, ensuring a speedy implementation
- Users' familiarity with SAP® software from operations at previous parent company

Benefits

- Company's ability to operate as independent firm
- On time and within budget
- 20% reduction in IT costs, compared to previous share of IT as a subsidiary
- Streamlined operations (order-to-cash and procure-to-pay processes, production planning, quality management, finance administration, controlling, and corporate reporting)